

THE OFFICIAL PUBLICATION OF THE INTERNATIONAL SURFACE FABRICATORS ASSOCIATION **VOLUME 11 / ISSUE 3 • QUARTER 3, 2018 • SINGLE ISSUE \$14.95 Dust Collection & Air Quality Equipment** Showcase Page 18 Calculating the ROI of Salespeople Page 26 **OSHA Silica Regulation Update** Page 28 **Improving Business** Outcomes Page 31 **Examining Porcelain** and Compact Sintered Surfaces Page 32 **FABRICATOR PROFILE:** CRÉA DIFFUSION **Renown European fabricator** pushes the boundaries for solid surface cladding in Paris Page 22